

## Implementation Services

The number one critical success factor for an ERP project, is the selection of your implementation services partner. Your company needs a partner who understands your business, is experienced both functionally and technically, and most importantly is a partner you can trust. Founded by former Distribution owners, Acumen is that Partner.

### *A Proven Methodology*

Clients choose Acumen Group for the approach, experience & impact that we bring to each engagement. We utilize a business process based approach to solution deployment that has been honed over years of successful solution roll-outs.

## Plan

### Project Kick-Off

The Acumen implementation teams meets with the customer project team to confirm the project scope and deliverables. A comprehensive project plan is then developed taking into account all departments. Additionally, potential risks to the project are identified, resource needs are assessed and task assignments are given. The client is provided a detailed working document deliverable listing each step of the implementation plan and who is responsible for it.

## Design

### Solution Architecture

A Proof of Concept. Once hardware and software installation is complete, a Business Operations Review is conducted so that the solution can be configured for your requirements. This phase is where we work with you to maximize your utilization of the application. System training is also delivered during this phase in preparation for upcoming validation and optimization. Training workshops are intended to help your company personalize and internalize use of the new system in your business environment.

## Test

### Solution Validation

A Mini-Pilot and Readiness Assessment are conducted to ensure the company is prepared to operationally cut over to the new system and go live in production. This is accomplished by testing a complete business cycle, using a recent past live work scenario. The system is then optimized by making any necessary adjustments that may have been revealed during the validation test.

## Deliver

### Production Go-Live

The complete transition from your old system / processes to the new solution. During this phase additional knowledge transfer and change management support occur. Our goal is to ensure your confidence with the new system so that your business will be positioned to deliver continual process improvements.