

CSD Extension Modules Catalog



E-Comm / Marketplace (Shopify /Amazon) Connect

What It Does: Provides Two Way Integration between CSD and E-Commerce platform(s) of choice, including Marketplaces

Who Needs It: Distributor who needs to manage orders from multiple sales channels in one central place



Data Warehouse

What It Does: Provides direct ODBC access to the database

Who Needs It: CSD customers who need to deliver real time reporting, maintain legacy reporting (Crystal, Hyperion, etc.) or legacy integrations



Bid Prep

What It Does: Automates the proposal process with centralized bid creation, formatted quotes and more

Who Needs It: Distributor preparing formalized bids, for tracking long term, complex or a high volume of bids, or has a need to associate related documentation into proposals



AcuShip

What It Does: Connects ShipStation (Small Parcel: FedEx, UPS, DHL,USPS) to CSD

Who Needs It: CSD customer looking for an out of the box integration to ShipStation



Available to Promise Widget

What It Does: Offers Distributors visibility into the actual expected date that they can deliver to their customers - Quick, real time, and in context access to the PO or WT that will fulfill an order

Who Needs It: All Distributors who want to significantly increase the accuracy of their estimated customer delivery dates



OE Bulk Import

What It Does: Easily allows bulk importing of orders, as opposed to the laborious manual build out of the tab based, standard import within an Excel spreadsheet

Who Needs It: CSD Customers who need to bulk import orders from other platforms



Product Matrix (i.e. Style, Size, Color)

What It Does: Allows Distributors to create and search/order items via a matrix vs. individual item

Who Needs It: Distributors with Parent SKU's that have associated attribute based "Children" SKU's - For example, creating and ordering Items with an associated length and width



Pick, Pack, Ship

What It Does: Provides Features critical to Big Box and Marketplace fulfillment *UCC 128 / Custom Pack Slips, Load Planning, Excel AR Import

Who Needs It: Distributor selling through an online marketplace (Amazon, eBay) or big box retailer (Costco, Home Depot)

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EDI Management Tool

What It Does: Repository for EDI data not able to be stored in CSD, modifies inbound and outbound XML, allows for pre processing of EDI and adds logic to CSD processing of Trading Partner nuances

Who Needs It: Distributor doing EDI with CSD



Sellercloud Integration

What It Does: Provides two way integration to Sellercloud

Who Needs It: CSD customers who integrate to Marketplaces, Big Box Retailers, and more through Sellercloud



Container Fill Webpart

What It Does: Provides insight and a visual representation of the Percentage Fill of a Container, ensuring space and cost optimization

Who Needs It: A Distributor who needs to maximize efficiencies (space and cost) in relation to the transport of goods



Components / Lot Industry Pack

What It Does: Tracks all Lot attributes throughout the supply chain, including Orders, Receiving and Purchasing

Who Needs It: A Components Distributor or any similar industry that requires extensive attributes against their Lots to maintain Industry Compliance



OE Hook +

What It Does: Provides the ability to modify an order entry transaction post creation within CSD - Overall addresses many of the full order maintenance API limitations

Who Needs It: A Distributor who wants to easily address Edge Cases/Transaction Exceptions - for example, \$0.00 orders that the API does not permit



ShipHawk for CSD

What It Does: Connects ShipHawk to CSD and TWL for Shipping (Small Parcel & LTL)

Who Needs It: CSD/TWL customers who want an out of the box integration to ShipHawk



A/P Import for CSD

What It Does: Provides an excel file import utility for uploading large sets of expense and trade invoices to CSD in mass, eliminating manual entry

Who Needs It: An A/P team looking for a quick and easy method of importing large sets of invoice transactions provided to them by vendors that need to be entered into the CSD AP Invoice Center



OT+ (Overseas Trade) for CSD

What It Does: Expands Overseas Trade Module to provide import capabilities and better data visibility

Who Needs It: Importers wanting to increase efficiency and ease of use around Overseas Trade



Counter Sale Screen

What It Does: Provides a real-time, customer-facing counter interface that connects to your ERP, enabling collaborative order entry with live availability, pricing, and account insights

Who Needs It: Distributors with counter sales who want to improve service speed, increase upsell opportunities, and create a more engaging, consultative customer experience

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Advanced Query / Search Screen

What It Does: Provides a real-time, end user friendly option for querying the entire CSD database

Who Needs It: Distributors who struggle with limited searching capabilities across inquiry screens - Find what you need quickly and easily



AI: Product Recommender

What It Does: Provides order recommendations based upon purchase habits and dynamically presents go along products

Who Needs It: Any Distributor looking to increase their upsell and add-on sales revenue



AI: Customer Product Insights

What It Does: Tracks the dynamics of customer buying behavior and flags deviations

Who Needs It: A Distributor who wants to provide better, data driven customer service Stickier customers = Increased spend over time + Greater loyalty over time



AI: Popular Recommendations

What It Does: Highlights top-selling products that a specific customer has not yet purchased, enabling sales reps to introduce high-demand items during interactions

Who Needs It: Distributors aiming to expand customer product adoption and drive incremental revenue through proven, high-performing products



AI: EDI Suggested Fixes **COMING SOON**

What It Does: Analyzes EDI errors and provides real-time, in-screen recommendations and processing options to resolve issues quickly and efficiently

Who Needs It: Distributors with active EDI environments who want to reduce manual troubleshooting, improve processing speed, and minimize order delays due to errors



AI: Competitive Price Insights **COMING SOON**

What It Does: Aggregates and analyzes external pricing data from sources such as Walmart and other platforms to present competitive pricing comparisons directly within order entry

Who Needs It: Distributors that need real-time market visibility to stay competitive, optimized pricing strategies, and sales support

Why Should a Distributor Extend CSD?

- ⦿ Address Market Changes
- ⦿ Business Process Changes
- ⦿ Differentiation
- ⦿ Increase Data Visibility
- ⦿ Reduce Time to Execute a Process
- ⦿ Increase Efficiencies
- ⦿ Quality of Life Improvements
- ⦿ Decrease Mistakes / Increase Accuracy

The Acumen Difference - ERP Solutions for Importers, Wholesalers and Distributors

With over 30 years of Distribution experience, Acumen understands the importance of adapting and evolving along with ever shifting market conditions. As a consulting firm, we offer extensive industry experience matched with the deep technical knowledge required to consistently deliver successful Distribution ERP projects on time and on budget.

Founded by Former Distribution Owners • 2013 Infor Western Region Partner of the Year Referenceable Client Base

• Strong Project ROI • 2017 Infor President's Award Winner Full Service Management and Delivery Consulting • 2020 Infor Q5 MVP Award Winner

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